



The KB Bulletin

June
2018

2018, Year-To-Date in Review

We had an overall very productive start of the year! Not only did we complete 22 projects, but we also grew in size as we made numerous additions to the organization! **We are very proud to bring you, our second edition of the KB Bulletin Newsletter! There have been numerous and exciting updates and we want you to be the first to hear about them!**

Core Values

Core values are what establish the culture, help dictate the vision and highlight the necessary competencies required to run the organization. As such, we want to share with all of you, what our core values are:



- **Simple:** we keep things simple
- **Solutions:** we are solutions focused and driven
- **Teamwork:** we work together as a team and support each other
- **Ownership:** we take ownership of our work
- **Integrity:** we show integrity and respect towards all stakeholders
- **Curiosity:** we always strive to learn and improve

We hope that by sharing our core values, we will inspire people to action, and to dictate personal involvement and alignment with the organization.

California Update: L.A County & L.A City

KB Racking is pleased to announce that both L.A County & L.A City have given their product approval for our flat roof solution, the EkonoRack 2.0 system!

For L.A City, we have successfully completed the necessary testing per the LADBS requirements and on the L.A County side, our permitting process is faster as our system is now pre-approved!



KB Racking is now live in Mexico!

As a part of KB Racking's long term global expansion, we are pleased to announce our launch into Mexico's solar industry! Our local office has been established in Mexico City and our rooftop mounting solutions are available for residential, commercial and industrial projects across the country.

For more information, please contact Mallory Mckay:
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Better Business Bureau Certification

We are pleased to announce that we are officially BBB Accredited, and as a result, are now part of a strong network of trusted businesses that work together to build a marketplace of trust! We are looking forward to continue serving our customers with the upmost integrity and highest code of ethics.

The Better Business Bureau (or simply BBB) is a non-profit organization that seeks to improve trust between consumers and businesses by encouraging businesses to adhere to ethical codes of conduct. It is comprised of over 100 independent local organizations that report to a governing council and offers reports on more than four million businesses, including both traditional and ecommerce businesses.



New Additions to the KB Racking Team!

KB Racking has experienced a significant growth since the start of the year, as it welcomes 8 new team members!

We're very excited to welcome our Project Coordinator Samira Sanaee, our Project Management Intern Jonathan Benmordecai, our Regional Account Managers Natalie Melanson and Mustapha Qureshi, our Supply Chain & Logistics Manager Dave McCann, our Supply Chain & Logistics Coordinator Claudia Warren, our Product Development Engineer Rohan Thomas and lastly, our HR Generalist Julia Buchacka.

We're looking forward to the contributions they'll be making as part of the KB Racking Family!



Q1 2018 in Solar Energy

The below is a Blog post by Zachary Shahan via Clean Technica | You may find the rest of the article online at <https://cleantechnica.com/>

India kept pumping a *ton* of money into solar power plants in order to clean its grid while providing electricity to more people. Maharashtra in India launched a 1 GW solar tender; NTPC floated 2.75 GW of solar tenders; Tamil Nadu planned a 500 MW solar farm; Solar Energy Corp. of India launched its own 2 GW solar tender and 3 GW solar tender, a new record for the country; and India opened the year with 1.2 GW of solar tendered in one week. Additionally, ground was broken on the largest solar power park in the world. By the way, 4 years ahead of schedule, India has reached 20 GW of solar power.

As if all of that wasn't enough, India announced \$1 billion — yes, \$1 billion — in assistance for solar power projects in several African countries.

China was reported to have installed 54 GW of solar in 2017 (or perhaps 53 GW), a dramatic increase over just a few years ago and even more than the whole world installed not too many years ago. We expect Q1 2018 was huge as well, but we're still waiting on those numbers.



In one of the other major solar power markets of the world, the USA, more new renewable power capacity was installed than fossil fuel capacity for the year as a whole (2017), but jobs dropped by 10,000.

KB Racking 100 MW Celebration Giveaway Draw!

To celebrate our 100MW of solar energy installed since our inception, KB Racking is having a giveaway draw and the rules are simple: All you need to do is to complete the quick survey containing 8 multiple choice questions – It won't take more than 2 minutes to complete!

The winners will receive an Amazon gift card valued at \$50 – there are 20 cards up for grabs! The winners will be notified by email on July 13th so please ensure you include a valid contact information.



We are looking forward to your feedback so you can celebrate this milestone with us and help us serve you better in the near future!

<https://www.surveymonkey.com/r/CVNGPY2>

UNTIL NEXT ISSUE!

